

News

BCLP ADVISES CALERES, INC. IN ACQUISITION OF THE STUART WEITZMAN BRAND FROM COACH PARENT TAPESTRY, INC.

Feb 27, 2025

BCLP advised Caleres, Inc. on its definitive agreement to acquire Stuart Weitzman footwear brand from Coach parent, Tapestry, Inc., for a total transaction value of \$105 million.

Based in St. Louis, Missouri, Caleres is a market-leading portfolio of footwear brands that includes Famous Footwear, Sam Edelman, Vince, Veronica Beard, Dr. Scholl's, Allen Edmonds, Naturalizer, Vionic and more. Tapestry is a house of iconic accessories and lifestyle brands, including Coach and Kate Spade. This acquisition cements Caleres' leadership position in women's fashion footwear, particularly in the brand portfolio segment.

The Purchase and Sale Agreement was signed on Feb. 16, with the transaction expected to close in the summer of 2025. More news about the deal can be found in Caleres' press release.

The BCLP deal team is led by Stephanie Hosler and Aaron Lang with assistance from Lauren Beeman, Hallie Enix and John Schwartz, all in Corporate Transactions.

The core team received invaluable assistance from numerous others in practices across the firm, including Ken Achenbach and Aaron Lapniewski in Insurance; Jessica Edwards and David White in Tax; Steve Evans and Mckenna Gossrau for Employee Benefits & Executive Compensation; Anthony George and Christopher Archibald in Employment & Labor; Joe Robertson and Marc Cox for Real Estate; Erin Brooks for Environmental; Jason Haislmaier for IP, IT & Data Privacy; and Becky Nelson and Paul Barrs for Antitrust.

The team was also supported by BCLP's Paris office, specifically Jean-Patrice Labautière, Paul Ast and Tom Ugarte for Corporate Transactions; Claire Fougea and Marion Briere Segala for Employment & Labor; and Thomas Poiret for Tax.

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