

News

BCLP DEAL TEAM ADVISES STIFEL IN CONNECTION WITH ACQUISITION OF BRYAN, GARNIER & CO.

Jan 23, 2025

A Bryan Cave Leighton Paisner (BCLP) deal team led by St. Louis Office Managing Partner Ryan Davis, Tax Partner Cathryn Benedict and M&A Associate Jordan Buchheit and consisting of attorneys based in the United States, the United Kingdom, France and Germany advised Stifel Financial Corp. in connection with its agreement to acquire Bryan, Garnier & Co., a leading independent full-service investment bank focused on European technology and healthcare companies. Terms of the transaction were not disclosed.

Founded in 1996, Bryan Garnier's product suite includes mergers & acquisitions advisory, private and public growth financing solutions, and institutional sales and execution. With a team of approximately 200 professionals, including 33 Managing Directors, Bryan Garnier is headquartered in Europe with offices in Paris, London, Amsterdam, Munich, Oslo, Stockholm, and New York.

Over the years, Stifel has grown both organically and through acquisition, with Stifel reporting that it is on pace to generate more than \$4.8 billion in net revenue in 2024. With nearly 10,000 professionals located across approximately 400 offices across the United States, Europe, the Middle East, and Asia, Stifel is a leading M&A advisor and a premier capital markets firm. Stifel was named "US Mid-Market Equity House of the Year" by International Financing Review (IFR), recognizing outstanding capital markets achievements in 2023.

Keefe, Bruyette & Woods, *A Stifel Company*, acted as exclusive financial advisor to Stifel in the transaction.

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MEET THE TEAM



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