



DANIEL HAINES

Associate

London

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BIOGRAPHY

Daniel specialises in all aspects of real estate finance. He advises both sponsors and lenders in relation to acquisition financings, refinancings and development financings. He has worked on a variety of deals from bilateral facilities to multi-jurisdictional syndicated facilities and has experience in the office, commercial, student accommodation, logistics, residential, build-to-rent, PRS and self-storage sectors.

ADMISSIONS

- England and Wales

RELATED PRACTICE AREAS

- Real Estate Finance
- Finance
- Financial Institutions
- Real Estate

EXPERIENCE

- Advised multinational financial services firm **J.P. Morgan** as arranger on a £780 million senior and mezzanine refinancing, alongside London-based alternative investment fund manager Cheyne Capital, to support the ongoing development of the 85-acre Wembley Park estate in London by developer and build-to-rent operator Quintain. The transaction represented one of the largest financings in the UK real estate market in 2023.
- Advised **National Westminster Bank PLC** on a number of transactions including the development of a large single-family build to rent portfolio opposite a leading US private equity sponsor and the development of mixed used scheme in Cardiff.
- Advised **Fortune Sail International Limited** (a member of the C C Land Holdings group) on the £605 million refinancing of The Leadenhall Building, London (known as the “Cheesegrater”) from a syndicate of banks including HSBC UK Bank PLC.
- Advised **Northwood Investors** as sponsor on the c.£133 million financing of its private rental sector joint venture with Platform_.
- Advised **a private equity firm** on its refinancing of three operational build-to-rent assets located in England, Wales and Scotland.
- Advised **a private equity real estate fund** on its circa \$200 million Net Asset Value facility with a US lender.
- Advised **Henderson Park** on the €1.2 billion financing in respect of its takeover and operation of Green REIT Plc.
- Advised **Tristan Capital Partners** as lender in relation to the acquisition and capital expenditure financing of a portfolio of self-storage assets in the Netherlands.
- Advised **Tristan Capital Partners** as lender in relation to the over £100 million refinancing of a build to rent tower in Birmingham.

- Advised **an associated company of the Al Khashlok Group** on the financing of its acquisition of 48-50 New Bond Street, London, home of the European HQs for Mulberry and Ralph Lauren.