

OUR FOCUS ON AFRICA

Training, development and thought leadership

BCLP.

Building relationships

BCLP's Africa Focus platform collaborates with clients, in-house counsel and Africa-based law firms to build relationships that deliver impact. Through this platform, we deliver training programmes, develop joint projects and author thought leadership that encourage the exchange of knowledge and skills that are relevant to our clients operating in and out of Africa.



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Our team has worked on a variety of "first of a kind" projects in emerging markets, particularly in Africa, and are familiar with both on-the-job and formal training methods including leading training sessions on procurement and contract management for projects across a range of sectors.

By leveraging our global experience and long-established relationships with local law firms, BCLP has delivered a number of workshops and authored thought leadership focusing on doing business in Africa.



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A selection of our workshops

BCLP has delivered an array of workshops over the recent years, with a strong track record in skills transfer across emerging markets.

Development Bank of South Africa

Delivered a weeklong workshop to develop bankable project structures in relation to a proposed project involving a toll road, border crossing, bonded warehouse, transport, trucking and logistics arrangements connected to the transport of various commodities between Zambia and The Democratic Republic of Congo.



Negotiating extractive industry contracts

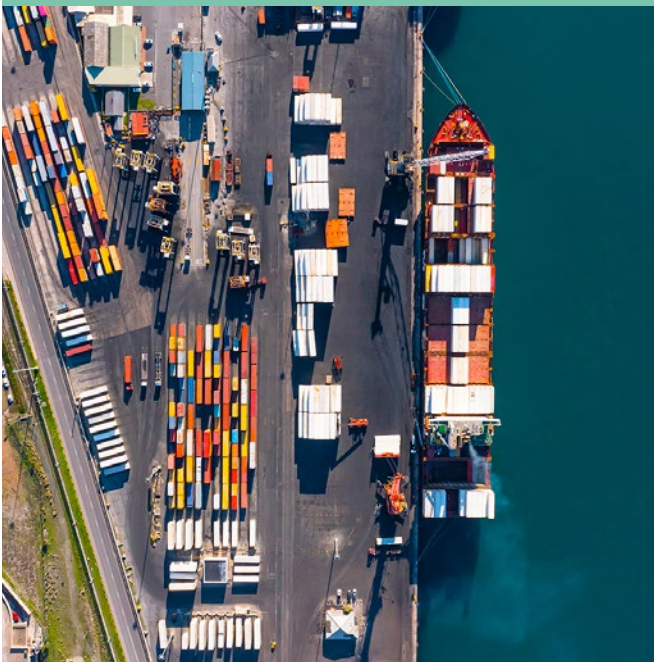
Several one-week trainings for around 50 government lawyers from East Africa Community member states (including Kenyan government lawyers) organised by the East African Development Bank.



Tanzania LNG project

Two-day training course for the government negotiation team for a US \$30bn LNG facility to be developed in Tanzania. The training was arranged by the International Senior Lawyers Programme (ISLP).

US \$30bn



African Development Bank

Provided training to the in-house legal teams at the AFDB in Tunis on Securitisations, Medium Term Note Programmes, Derivatives and Asset-Backed Conduits.



Pan African Development Finance Institution

Delivered training to Pan African Development Finance Institution on governing law, jurisdiction and arbitration clauses in the context of financing transactions.



ALSF/Government of Tanzania

Bagamoyo Port and Portside Industrial Zone Project: We advised the Government of Tanzania on this US \$10bn port and portside economic zone project and in the course of 4 years provided trainings and capability building support the Committee of Permanent Secretaries and CEOs of Government Agencies as well as a technical working group with over 30 members. We have provided 7 workshops on technical, legal and financial issues related to the project.

US \$10bn



Leading Nigerian bank

Delivered training to the in-house legal teams on the legal aspects of, and documentation for construction, project, and real estate financing; Negotiating and documenting derivatives and ISDA Master Agreements, Schedules and Collateral and Credit Support Annex; Structured Financing and Securitization; International Arbitration: Framework for London and New York, as choice of seat and arbitration institutions.

Intergovernmental Action Group Against Money Laundering in West Africa (GIABA)

Addressing the Intergovernmental Action Group Against Money Laundering in West Africa at conference in Dakar, Senegal on the Civil Procedures for the Recovery of the Proceeds of Fraud.





Nigerian Bar Association

Speaking as an invited guest at the 11th Nigerian Bar Association Section on Business Law (SBL) conference on the topic "Creating an Efficient System of Justice Delivery". The SBL is one of the specialist sections of the Nigeria Bar Association that was set up primarily to engender the professional development of Nigerian commercial lawyers and thereby raise the level of business law practice in Nigeria.

Tanzania Law School program

Lead trainer on a one-week training of law students at the Law School in Dar-es-Salaam together with a team of lawyers from General Electrics, Dar-es-Salaam.

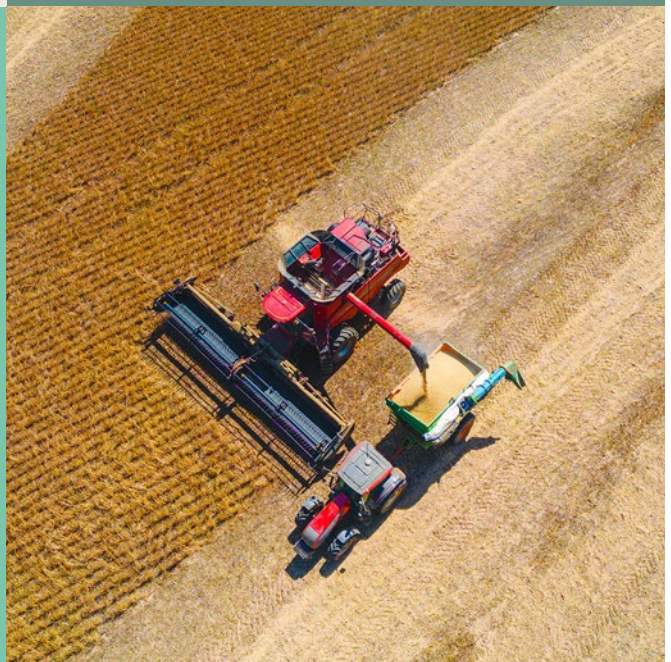


Kuramo Conference

Addressing the Kuramo Conference in Lagos on "Recovery of Stolen Wealth: the Oil Industry". The Kuramo Conference is an international summit of experts interested in the confluence of law and development as it impacts the African continent in particular, and the international community at large.

African Continental Free Trade Area Secretariat (AfCFTA)

Advising the AfCFTA Trade and Competition Directorate on the AfCFTA Competition Protocol and on capacity building projects with the Member States on the Protocol and implementing regulations in partnership with the UN Conference on Trade and Development. BCLP served as the technical advisors for a workshop attended by 30 African competition authorities.



Thought leadership

We understand the region and the sector our clients operate in. Through our joint thought leadership initiatives, we proactively provide information and resources for our clients that are interested in the region.



Effective dispute avoidance in construction and infrastructure projects

Collaborating with African law firm Aluko & Oyebode.



Africa-EU cooperation project

Instructed by the European Commission to provide technical assistance to officials from 50 African nations on competition law and procedure.



Upstream oil and gas in Africa

Contributing to the introductory chapter on "Upstream petroleum agreements in Africa" in Globe Law and Business's textbook.



Bi-lateral African competition agency advice

Provided technical assistance to competition agencies across Africa including Morocco, Tanzania, South Africa, Kenya, Malawi, Zambia, Zimbabwe, Egypt, Nigeria, Mauritius, DRC, Rwanda, Somalia, COMESA, ECOWAS, CEMAC.

Getting in touch

When you need a practical legal solution for your next business opportunity or challenge, please get in touch.

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